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🏠 More than a trade show

TEMPOR EXPO 2026 at a glance

🏠 AI at work

From calls to task lists

🏠 From profiles to event fencing

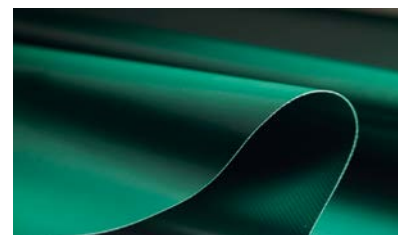
ZeltNews visits Profex

ITRS EXHIBITS AT TEMPOR EXPO
Training and sustainability
IAA TRANSPORTATION
The quiet approach

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Dear colleagues and readers,

For many of us, this has been a difficult year so far. Parts of the industrial tent sector are short of orders, while demand in the events market has also fallen in many places. At the same time, costs are rising and the political and economic climate makes planning more difficult. Who would have thought a few years ago that we would be dealing with such sharp price increases, supply problems and uncertainty? As business owners, much of this is beyond our control.

Even so, I remain confident. In around 30 years as a tent hire operator, I have experienced several crises. Some lasted a year, others two or three. But business recovered every time. That experience gives me confidence. We still have to look closely at our businesses, make sensible decisions and find ways to get through the quieter periods.

Our industry is changing, however. Requirements are rising, customers compare quotations more closely and offers are becoming more transparent. Artificial intelligence also plays a part. It can compare information in minutes that once took considerable effort to compile. We can use it to improve calculations, prepare quotations and simplify office work. Of course, AI doesn't always get things right. We still need our own experience and judgement to check the results. But that shouldn't stop us from exploring what these tools can do for our businesses. That is why this issue takes an in-depth look at AI in everyday tent hire operations, with practical examples of where it can help.

Quality is becoming more important than ever. To me, that means more than a good tent or clean equipment. It also means well-trained staff, sound processes and a willingness to keep learning. Experience is valuable, but we also need to pass that knowledge on to the next generation. Further training and looking beyond our own field help us develop our businesses.

TEMPOR EXPO provides an excellent opportunity to do just that. It brings together tent construction, events, temporary infrastructure, technology, civil protection and many other fields. Talking to people from other sectors often produces new ideas, perhaps even a new line of business. And after a demanding season, there should still be time to meet, talk and celebrate together.

I look forward to many conversations in Fulda.

Yours,

Thomas Helmer



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AI tools can make many everyday tasks easier for tent hire companies, from customer enquiries and site visits to documentation and office organisation.

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48 From window profiles to event fencing

At Profex, plastic profiles are turned into robust fencing systems designed for repeated use. We look at what makes them practical for hire companies.



46 The quiet approach

The IAA showed that electric lorries are becoming an option for operators with predictable daily routes, while Chinese manufacturers had a stronger presence than in previous years.

Andris GmbH, Römerberg

Fire extinguishers: hire rather than buy



For tent hire firms and event service companies, hiring fire extinguishers can be the simpler option. Andris offers various types for hire, from foam and powder extinguishers to units designed for cooking-oil fires. Larger quantities can also be supplied. According to the company, inspections, maintenance, repairs and spare parts are included in the hire package. Andris also tracks inspection deadlines and supplies inspection reports.

When an inspection is due, the company delivers inspected replacement extinguishers in good time and arranges for a freight carrier to collect the existing units. Andris says hired extinguishers are replaced every two years at no extra charge. Customers therefore no longer need to monitor each unit individually. This can be particularly useful for large or frequently changing stocks: during an official inspection, staff should not need to track down extinguishers that have been overlooked or missed a scheduled check. According to Andris, customers can also include their own extinguishers in a hire agreement.

www.andris-shop.de

HTS Tentiq

Large hall with an inflatable frame



HTS Tentiq's new hall has a frame made of air-filled tubes around 1.60 metres in diameter. The hall measures 29.60 metres wide and 27 metres long, with a height of up to 15.60

metres. An 18.40-metre-wide door provides access for large vehicles, including sizeable aircraft. According to the manufacturer, a trained team of twelve to sixteen people takes around four days to erect the hall. Inflating the structural tubes takes about three hours.

The hall can be extended in sections of approximately 4.75 metres. Special ballast bags allow it to be erected on hard surfaces without ground anchors. The complete system is transported in four 20-foot containers. According to HTS Tentiq, the hall is designed in accordance with DIN EN 13782 for temporary structures and has been tested by TÜV. The system is already in military use, and selected versions also have a NATO Stock Number.

www.hts-tentiq.com



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Industry events 2026/27

Save the dates!

Meet, exchange ideas, network and find inspiration at these industry events:

21 and 22 October 2026 | Showman's Show
Newbury, England

28 and 29 October 2026 | HR Structures Open House
Birstein, Germany

4 and 5 November 2026 | TEMPOR EXPO
Fulda, Germany

18 and 19 November 2026 | Festivak
's-Hertogenbosch, Netherlands

25 and 26 November 2026 | Future of Festivals
Berlin, Germany

20 and 21 January 2027 | BOE International
Dortmund, Germany

21 and 22 January 2027 | Eurotoi
Nürburgring, Germany

Merger

eps and Nüssli join forces



Photo: EPS Nüssli
Okan Tombulca (left), owner
of eps, and Andy Böckli (right),
Group CEO of eps Nüssli Holding.

eps and Nüssli announced their merger in August 2026. Together, they are forming an international provider of temporary event infrastructure. Their services range from ground and turf protection and crowd-control systems to stages, grandstands and temporary stadiums. According to the companies, the new group employs 820 people at 50 locations. Andy Böckli is Group CEO.

Despite the merger, both companies will continue to trade under their established brand names.
eps.net | www.nussli.com

Sattler PRO-TEX

GlobeGuard for tent membranes

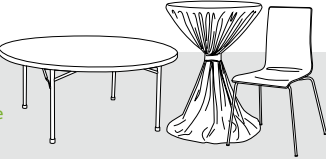


Sattler PRO-TEX is adding membranes for halls and tents to its GlobeGuard range. Depending on the version, the manufacturer reports a 21.86 to 26.88 per cent reduction in production-related CO₂e

emissions compared with the equivalent conventional membranes. Sattler says 40 per cent of the components come from secondary raw materials and production uses 100 per cent renewable electricity. The company says the figures are based on a life-cycle assessment in accordance with ISO 14040 and ISO 14044.

protex.sattler.com

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MIZE in the Stuttgart region

More space for washing tent fabric



Following its move to a new site in the Stuttgart region, MIZE has considerably enlarged its tent-fabric washing centre. The company says it now operates Germany's largest washing facility for tent fabric, handling tarpaulins up to 30 metres long and five metres wide. The team now has significantly more space for cleaning, drying and the other stages of processing the fabric.

MIZE is using the extra capacity not only for its own hire stock.

The facility can also clean tarpaulins and components for other tent hire and event companies. The service covers the entire process, from receiving soiled tarpaulins through cleaning and drying to handing them back clean. The new site brings together hire, logistics and fabric care. With the expanded washing centre in place, MIZE has now completed its relocation.

zeltvermietung-stuttgart.de

An autobiography from the tent industry

Heinz Röder looks back



Heinz Röder has written the story of his life as an entrepreneur. In his book *Zelte Hühner Börse*, the businessman from Hesse looks back on more than five decades in the international tent industry. He writes about the companies he founded, the business decisions he made and the people he met around the world. In all, Röder founded three companies. According

to the book, his businesses employed up to 600 people and generated sales of as much as 150 million euros.

For decades, Röder helped shape the development of modern tent and hall systems. In 2021, he returned once more to the industry, this time as the founder of HR-Structures. The book combines these different stages of his working life with personal memories and anecdotes, tracing the career of an entrepreneur whose work has been closely connected with the tent industry over many years.

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NOLTAnet gains new functions

Control heaters remotely

NOLTA

One year after its premiere at TEMPOR EXPO, NOLTA is expanding NOLTAnet, its manufacturer-independent solution for mobile heaters. In future, the system will not only monitor equipment

but also allow users to control it remotely. Individual target temperatures can be set for each day of the week via a web application or app. Adjustable hysteresis settings are designed to prevent short switching cycles and reduce burner wear. Frost protection and monitoring of connected temperature sensors are also included.

The weekly heating programme was originally developed to meet a specific customer requirement in construction-site heating. Hire companies can use it to adjust heater operation to the times when equipment is needed, respond to changing conditions and avoid unnecessary journeys to site. NOLTA will present the production version of the expanded NOLTAnet at TEMPOR EXPO 2026.

www.nolta.de

Opera expands its capacity

New warehouse and logistics hall



The family-owned company Opera in Kutzenhausen is expanding its capacity. A new warehouse and logistics hall covering 2,000 square metres is currently under construction on a new site. Its wide-span timber supporting structure has now been fully assembled and defines the appearance of the building. Sandwich panels are currently being installed to enclose the external walls.

The hall is scheduled for completion in 2026 and is expected to enter service in 2027. It will provide additional storage and logistics space at the Opera site and improve internal processes between production, warehousing and dispatch. The company develops and manufactures curved tent and stage systems in Germany. Its roots date back to 1996, while the Opera brand was established in 2009.

www.opera-tent.com

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Entering the European market

Shelter Structures America

Photo: hms design solutions



Shelter Structures America is using TEMPOR EXPO to enter the European market. Founded in 2015, the company supplies clear-span tent and hall systems for events, logistics,

sport and hospitality. Its range includes event tents, insulated storage halls, temporary sports facilities and semi-permanent hospitality buildings. Shelter has announced systems designed specifically to meet European requirements.

President Robert Kraak grew up in Germany and speaks German, giving German customers a point of contact who can speak to them in their own language. Shelter now intends to bring the experience it has gained in the United States in design, structural engineering and sales to the European market. How the announced direct European presence will be organised, including its location, warehousing, delivery times and service arrangements, has yet to be confirmed.

www.shelterstructuresamerica.com

35 years of HP Gasser

From rooflights to membrane structures



Photo: HP Gasser AG

HP Gasser AG of Lungern in the Swiss canton of Obwalden celebrated its 35th anniversary in August 2026. Hanspeter and Gaby Gasser founded the company in 1991, initially specialising in ready-to-install rooflight elements.

The acquisition of Sarnafil AG's membrane division in 1999 added another field of business. Membrane construction became a third mainstay alongside rooflight elements and carpentry. Today, HP Gasser employs more than 70 people and delivers membrane roofs, façades and air-supported halls as well as rooflight solutions.

The family-owned business celebrated the anniversary together with customers and long-standing partners. On the two open days that followed, visitors were able to look around the production departments at its site in Lungern. Factory tours offered a closer look at manufacturing, membrane construction and the different areas of work within the Swiss company.

www.hpgasser.ch

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Spantech builds A380 hangar in Spain

A 95-metre span without internal columns

Spantech has built a maintenance hangar for Tarmac Aerosave in Teruel, Spain, large enough to accommodate even the Airbus A380, the world's largest passenger aircraft. The structure spans 95 metres without internal columns and provides a clear internal height of 29 metres. The location presented an additional challenge: at an altitude of around 1,000 metres, the hangar had to be designed to withstand high snow and wind loads.

Spantech used its translucent Thermoroof roofing system, which allows natural light into the hangar while providing thermal insulation and protection from the weather. Fire protection, power supply and compressed-air systems were integrated into the structure, along with office areas built from containers. Extensive prefabrication in Germany and Poland helped make it possible to complete the entire hangar in just five and a half months.

www.span-tech.com



Training and sustainability



Theory meets practice. The IHK certificate course in tent assembly includes hands-on work on the tent itself.

The ITRS industry association, the voice of German tent manufacturers and hire companies, will again have a stand at TEMPOR EXPO in Fulda on 4 and 5 November 2026. This year's key topics include the IHK (German Chamber of Industry and Commerce) certificate course in tent assembly (IHK Fachkraft Zeltmontage) and sustainability in the tent business.

'We are delighted that the second TEMPOR EXPO will take place this year after the successful premiere,' says ITRS Managing Director Lars Rippstein. 'Following so many unsuccessful attempts, Fulda has finally proved to be the ideal location for a trade show of this kind, one the industry had been waiting for.'

The successful initiative by Matthias Segiet, the Hommel family and Thomas Helmer has finally created a viable trade-show concept centred on mobile

architecture and everything it involves. 'It goes without saying that we support the organisers and initiators as strongly as we can, for the benefit of the entire industry,' adds ITRS association officer Julija Galić. The show also offers an opportunity to recruit new ITRS members and exchange ideas with existing ones.

Focus on training

One priority is the IHK certificate course in tent assembly. Initiated jointly by ITRS and BBZ Fulda Mitte, this training programme will be offered for the fourth time next spring. 'We invested a great deal of time in developing the training concept so that we could give our employees essential knowledge. Events across the country last year again showed how important it is to define and teach minimum quality and safety standards, especially in tent construction and in the event industry as a whole,' says Erik Meyers of Meventa, chair of the ITRS tent hire group.

Susanne Hoffmann of Emslandzelte adds: 'In BBZ Fulda Mitte, we found the ideal partner. Its ISO certification guarantees a consistently high standard of training. It was particularly important to us that all tent-construction modules should be taught by practitioners from within our own sector. With around ten participants, the courses are also small enough to ensure that everyone receives the support they need.'

The curriculum has since been revised on the basis of experience gained during the first three years of the course. The modules dealing directly with tent construction have been left unchanged. Instead, the practical, craft-based part of the syllabus has been expanded: alongside the study of metals, participants now also study timber as a material. Further information is available at the ITRS stand at

About ITRS e. V.

The roots of ITRS go back to 1935, when its predecessor, the Association of German Sack and Canvas Manufacturers, was founded. Today the Industrieverband Technische Textilien – Rollläden – Sonnenschutz e. V. represents more than 150 member companies in Germany and other European countries, employing over 20,000 people in eight fields of activity. Their common link is the production, fabrication and use of technical textiles. The association is based in Fulda. Since 2016, the association has also included the Fachausschuss Zeltvermieter (Tent Hire Committee). Its members include tent hire companies as well as tent manufacturers and suppliers.

TEMPOR EXPO. 'We are particularly pleased that every participant in the first three cohorts passed the course after intensive coaching,' says Susanne Hoffmann.

The five-week course was initiated by tent hire companies within ITRS and developed from practical experience in the industry. Participation is not limited to those companies: employees of businesses that are not members of ITRS can also attend. 'We would of course be delighted if this important training

for tent construction also brought new members into our association. Only by representing as many tent hire companies as possible can we make our voice heard in politics,' Meyers concludes.

From digital product passports to disposal

Another priority at TEMPOR EXPO is sustainability, beginning with the digital product passport. Its purpose is to provide accessible, standardised product information, which may include

material details. The discussion also extends to the end of a tent's service life, particularly what happens to its membranes once they are no longer in use. For technical textiles, it remains unclear which disposal and recycling requirements will apply in future.

'We look forward to many conversations and encounters in Fulda. Please come and join us for a coffee,' association officer Julija Galić concludes.

www.itrs-ev.com

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Professional development at Tectum Suisse

Repairing, anchoring and responding correctly

Tectum Suisse's first tarpaulin repair course, organised with its partner company Bieri Tenta AG in October 2025, was fully booked within a short time. Twenty participants came to Bieri's service centre in Egerkingen for the training. Following this response, the association and its partner now want to continue the courses and expand the programme further.

Preparations are already under way for another tarpaulin repair course. In addition, an advanced course is planned for participants who want to build on what they have learned and further develop their practical skills. These skills are often needed in everyday work: tent fabric can tear or become worn through by chafing, eyelets and fasteners can be pulled out, and seams can come apart or welded seams become damaged. In many cases, these defects can be repaired professionally without having to replace the entire tarpaulin.



At Tectum Suisse, tent construction professionals extend their practical knowledge.

The next ground anchoring competence course has also been scheduled. It will take place on 1 and 2 March 2027. Places are limited to 13 installers on each course day, and a further date on 3 March will be added if demand is high enough.

Fire protection in theory and practice

Before then, Tectum Suisse will hold its fourth technical conference for members and partners on 2 December 2026. The programme will focus entirely on fire protection, a subject that is already part of the association's work. Tectum has a dedicated fire protection section and provides its members with an information sheet covering fire protection for tent structures.

At the conference, specialists will first explain how tent fabrics behave in a fire. A fire protection expert will then discuss important aspects of the Swiss VKF fire protection regulations and the requirements they set. The programme will then move from theory to practice, with the fire brigade giving a live demonstration of how to respond correctly in an emergency. Participants will therefore receive both the technical background and a practical demonstration of what to do in the event of a fire.

Alongside the technical sessions, there will also be time for members and partners to meet and exchange ideas. After lunch together, the event will draw to a close with a small apéro.

Tectum Suisse currently has 32 tent hire companies among its members and is looking to expand its network. The association therefore welcomes both new member companies and partner firms interested in contributing to its activities.

www.tectum-suisse.ch



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TEMPOR EXPO in Fulda on 4 and 5 November

More than a trade show

On 4 and 5 November 2026, Fulda will once again be all about tents, halls and temporary infrastructure. Following last year's premiere, TEMPOR EXPO returns for its second edition. For tent hire companies, it is much more than a product show: an opportunity to meet manufacturers, suppliers, service providers and, above all, colleagues from across the industry.

The tent industry is relatively small, yet people rarely see one another during the season. Everyone spends the summer on the road, erecting and dismantling structures and dealing with problems on the next project. That makes events offering both new products and the chance to catch up in person all the more valuable.

90 exhibitors, 17 countries

According to the organiser, the first TEMPOR EXPO in Fulda in 2025 featured 90 exhibitors from eight countries. More than 1,350 trade visitors from 17



Photo: TEMPOR EXPO & ZeltNews

SAVE THE DATE

Tuesday, 3 November Pre-Opening

Anyone travelling to Fulda should allow a little extra time. The Pre-Opening offers an opportunity to talk in a relaxed atmosphere, see familiar faces and make new contacts before the main show begins. It is particularly useful for conversations that can be difficult to fit in during the exhibition itself.

Wednesday, 4 November Trade show party

After the first day of the show, the trade show party keeps things going. Anyone who knows the industry knows that many a good conversation begins at an exhibition stand and develops into a more detailed discussion later that evening.

countries attended. Exhibits ranged from tents, halls, roofing systems and flooring to heating, mobile power, sanitation, furniture, stage construction, logistics, technical fabric fabrication, washing systems, tools and digital applications.

This variety is particularly interesting for tent hire companies. For many businesses, the work has long extended beyond simply hiring tents. Flooring, equipment, energy, heating or cooling, sanitary facilities, lighting and logistics are now often part of the contract. Companies looking to expand their range, find new suppliers or plan investments can compare products and solutions at TEMPOR EXPO and discuss the details directly with exhibitors.

Not everything is in the programme

Personal conversations soon turn to the issues that really shape daily business: staffing, purchasing, capacity utilisation, experience with materials and

systems, cross-hire, training and how to develop the company. Businesses do not have to solve every problem on their own. Sometimes a conversation with a colleague who faced the same question a year ago is enough to hear how they tackled it in practice.

From social media to succession

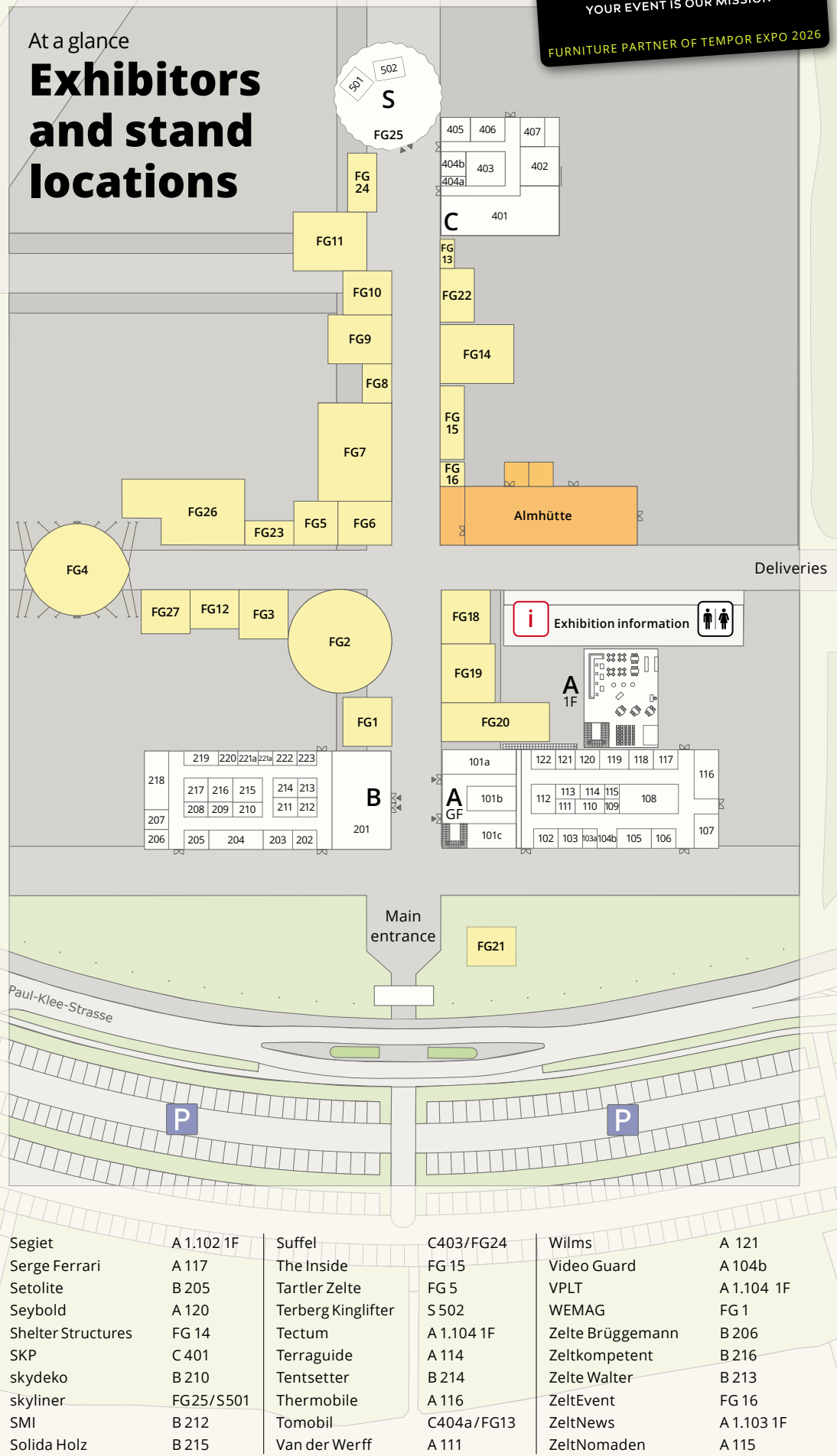
Planned talks cover topics that directly affect many small and medium-sized businesses: social media, digitalisation, structural engineering and technical regulations, occupational safety, business sales and succession. Family-run businesses in particular often need information and advice when planning a handover. All topics and speakers are listed in the programme overview on page 19.

Anyone planning investments, considering new lines of business or simply wanting to know what colleagues and manufacturers are up to should put 4 and 5 November in the diary.

At a glance

Exhibitors and stand locations

Abens	B 220
AKS Kreitmayr	B 204
Artlife	FG 22
DerBodenanker	A 110
bluleu	A 119
Bundeswehr Mainz	FG 26
CEC	A 1.103 1F
Coventa	FG 7
Crossover	FG 10
CTR Fahrzeugtechnik	FG 22
Daimler Truck	FG 4
Deko-Studio Schwab	A 103
Ekodynamic	A 104a
Eschenbach	B 201
Eventtecpro	FG 12
FIAB	A 104a
Exclusiv	C 402
Flexzelt	A 102
FloorStak	A 113
Forster	C 402
FH Furniture	B 203
Gräber	C 406
HP Gasser	FG 18
HKH Lighting	A 116
Havencrown	B 218
Helot	B 209
hms design solutions	A 118
HR-Structures	FG 19
HTS Tentiq	A 108
Hiab	FG 3
Hubtex	C 405/FG11
Igel	B 221a
ITRS e.V.	A 1.104 1F
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Opera	FG 6
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Talks and exhibitor profiles

More than 100 exhibitors already registered

TEMPOR EXPO continues to grow. More than 100 exhibitors have already registered for its second edition. They include established manufacturers, specialist suppliers and service providers from different parts of the industry. A number of new exhibitors have also joined since last year's premiere. Some companies have announced new products and technical developments, while others will be presenting tried-and-tested solutions and concepts.

The range of products and services on show now extends well beyond traditional tent construction. Alongside tents and halls, visitors will find equipment, energy and utility systems, vehicles, IT solutions, safety and security, and other services relating to temporary infrastructure.

A selection of 52 exhibitors

The following pages contain a selection of 52 exhibitor profiles. **This issue includes companies that registered for a profile and submitted their text by the editorial deadline.** The profiles therefore represent only part of the more than 100 exhibitors registered so far. Further exhibitors are expected to sign up before the show.

Visitors can use the profiles to prepare for their visit to Fulda, get an initial overview of participating companies and identify contacts or topics they would like to follow up on. That leaves more time at the show for conversations with the companies and a closer look at the products and solutions most relevant to their own business.

TEMPOR EXPO TALKS PROGRAMME 2026

Supervisors in tent construction and occupational safety,
Juliane Nitschke, Arbeitsschutz Kompakt

Business sales and succession,
Dr. Alexander Kredig and Sebastian Ringleb,
ITRS e.V., Sozietät Kredig and Nachfolgekontor

Recruiting staff through social media,
Carsten Meiners, Managing Director NR.Digital

Load testing as evidence of ground-anchor holding forces,
Thorsten Reck, DerSachverständige

**Baubuch documentation and inspection before use:
a trouble-free event,** Stephan Oppenberg, Röder

The IHK certificate course in tent assembly,
Lars Rippstein, ITRS e. V. and Melanie Ehning, BBZ Fulda

**Energy efficiency in temporary building services:
heat recovery and intelligent control**
Marius Stoffels, Managing Director Helot

**From remote monitoring to remote control:
digitalising mobile heating technology in practice**
Felix Bonn, Nolta

**From quotation to order and invoice, with every
tarpaulin tracked by RFID,** Nils Brinkmann, Jobtura



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1 3. November 2026
Pre-Opening & Branchentreff

2 4. November 2026
Große Messeparty

Reservierung unter: info@tempor-expo.de



STAND
B 204

Mobile water supply

AKS Kreitmayer

A temporary drinking-water supply involves more than a connection and a few hoses. AKS Kreitmayer develops mobile water distribution units for events, civil protection and construction sites. Depending on the task, the units are mounted in frames, on tripods or in protective enclosures. Options include frost-protection heating, water-meter brackets, pressure reducers and safety fittings such as BA-type backflow preventers. The company also hires out construction-site water distributors and connection boxes in various configurations. It has provided technical services for mobile water infrastructure since 2002 and has manufactured its own drinking-water distributors since 2008.

www.mobile-wasserversorgung.de



STAND
A 119

Lighting attached directly to the tent frame

bluLEU

The centrepiece of bluLEU's trade show presentation is a strip light that attaches directly to the tent frame using a hook-and-loop fastener. The new Klettlicht 65 requires no elaborate installation and is also available in a battery-powered version. This makes the system suitable for different tent structures and for use at sites without a fixed power supply. bluLEU has been developing and manufacturing lighting systems for tents for more than 20 years. The company supports projects from the initial sketch through technical development to after-sales service.

www.bluleu-produkte.de



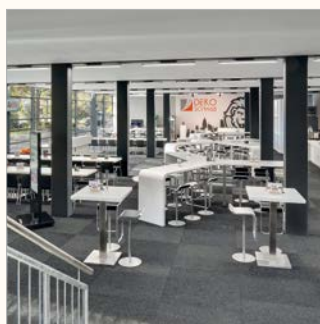
STAND
FG 7

Temporary spaces from a modular system

Coventa

Where additional space is needed at short notice, Coventa offers flexible container and modular solutions for events, industry, storage and logistics, as well as public-sector and temporary applications. The units can be configured in different ways to suit individual requirements. As part of the Venta Group, Coventa can also bring in other services: Meventa supplies tents and halls, Ventadrinks provides drinks-dispensing solutions and Grammoventa adds event services. This allows spaces, infrastructure and equipment to be combined to meet the needs of individual projects. At TEMPOR EXPO, Coventa will present examples of such temporary installations in a variety of configurations.

www.coventa.de



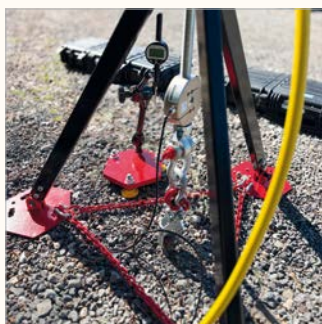
STAND
A 103

In-house sewing and installation for temporary spaces

Deko-Studio Schwab

From lengths of fabric in its own sewing workshop to the finished interior, Deko-Studio Schwab carries out several stages of the work itself. The company designs decorations for events and temporary structures, produces textile elements to meet the specific requirements of each project, and then handles installation and dismantling. Its range includes materials for hire, digital printing, partitions, carpet and PVC floor coverings. It also works with textiles designed to improve acoustics. At TEMPOR EXPO in Fulda, the team will demonstrate how textiles can be used to divide up and line tents, and how these can be adapted to different uses and spatial requirements.

www.deko-studio-schwab.de

STAND
A 110

Hammer in to install, unscrew to remove

DerBodenanker

The Spirafix anchor is hammered in like a conventional ground stake, but simply unscrewed for removal. A large spanner or impact wrench is sufficient; no lifting equipment is required. According to the company, Spirafix is a DIBt-approved foundation element. Its specially shaped head allows different connections to temporary structures, while DerBodenanker manufactures the matching accessories itself. The company says that long-term installations of up to 25 years are possible following a defined testing procedure. In Fulda, DerBodenanker will present Spirafix as an alternative to the conventional ground stake. DerBodenanker is a brand of EdellundStahl GmbH.

www.derbodenanker.de

STAND
B 201

Temporary spaces from planning to installation

Eschenbach

Eschenbach Zeltbau supplies space and hall systems for events, sport, hospitality and industry. At TEMPOR EXPO, its stand provides an overview of different structures and equipment options. The focus is not only on individual products, but also on the planning and implementation of temporary space solutions. The company plans projects, organises logistics and handles both installation and dismantling. Visitors can discuss how the site, intended period of use, equipment requirements and day-to-day operating processes affect the choice of a suitable system.

www.eschenbach-group.com

STAND
C 402

Sanitary hire with logistics and support

ExCLOsiv

Mobile sanitary facilities have to function reliably, but at many events they also contribute to the overall impression. ExCLOsiv therefore combines technical equipment with different spatial layouts and design concepts. Since 2007, the company has hired out toilet trailers and sanitary containers for weddings, corporate events, trade fairs, concerts, festivals and sporting events. Logistics, installation and support can all form part of the individual contract. Among the exhibits at TEMPOR EXPO are the Nobles Prestige toilet trailer and containers from the Q-Line and 4-Elements ranges. Visitors will be able to compare the different models directly at the trade show.

www.exclosiv.de

STAND
B 203

Functional furniture for events

FH Furniture

Folding tables, stackable chairs and transport solutions form the core of FH Furniture's range. It also includes poseur tables, banqueting sets and beer table-and-bench sets, plus furniture for outdoor areas, hospitality and contract interiors. Textiles, storage boxes, transport trolleys and other accessories complete the range. For hire companies, important considerations include space-saving storage, flexible seating arrangements, quick adjustments to different room layouts and event sizes, and equipment suited to frequent use. At TEMPOR EXPO, FH Furniture will show various furniture combinations for events, exhibitions and conferences.

www.fh-furniture.de



STAND
A 102

Stretch tents and accessories for hire companies

Flexzelt

Flexzelt is expanding its stretch-tent range with a new sidewall system. The sidewalls provide extra protection against cold, wind and rain, and allow a tent to be fully enclosed. Its range includes TÜV-tested stretch tents in a wide variety of sizes from 30 to 945 square metres, aimed mainly at professional tent hire companies and businesses working in temporary infrastructure. The company is also launching a new online platform at stretchtent-shop.de for stretch tents, structural components and accessories. At TEMPOR EXPO, the stand will focus on the new sidewall system as well as components that can be used to expand existing hire fleets.

www.flexzelt.de



STAND
A 113

Levelling systems for temporary structures

FloorStak

Uneven ground does not necessarily have to mean building an elaborate timber sub-structure. FloorStak offers a TÜV-tested levelling system for tents, ice rinks, containers and tiny houses. Substructures ranging from 20 centimetres to two metres are possible, and each main support can be tilted individually by up to twelve degrees. This allows a level surface to be created even on sloping ground. Existing material can still be used, and the system can be extended at a later stage. FloorStak offers its structures both for hire and for purchase.

www.floorstak.de



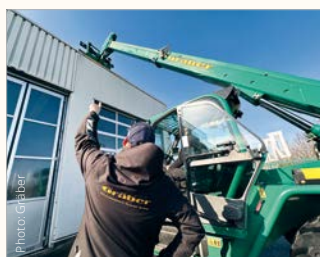
STAND
C 402

From marquee hire to catering

Forster Event

Forster Event combines traditional tent hire with other services for events. Its hire range includes marquees and pagoda tents, furniture, stages, lighting and sound equipment, heating and sanitary facilities. Catering can also be included in the overall event concept. The family-run company from Bad Feilnbach has been in business for over four decades and supports projects from the initial planning through to installation on site. For longer-term hire, temporary tents can provide additional space for storage or production, or serve as an interim solution. Forster Event shows how tent hire can be expanded to include complementary lines of business.

www.forster-event.de



STAND
C 406

Equipment hire and planning for tent assembly

Gräber Rentals

When heavy components need moving or work has to be carried out at height during tent assembly, hired equipment can help. Gräber Rentals provides telehandlers, access platforms, cranes and lifting equipment for these tasks. The company also helps customers plan equipment use and choose suitable machines for the terrain, loads and working heights involved. Personal advice and project planning complement its hire service, while training prepares users to operate the equipment. At TEMPOR EXPO, Gräber Rentals will show a selection from its hire fleet and discuss typical tasks involved in assembling and dismantling temporary structures.

www.graeber.rentals


**STAND
B 209**

Mobile heating and climate control

Helot

Heating a small tent and cooling a large hall call for different system configurations and capacities. Helot provides mobile heating and climate-control equipment for hire in a range of sizes. The company determines the requirements, plans installation and remains involved from delivery right through to commissioning. More powerful units are available where larger areas need to be heated or cooled. Designed for events, trade fairs and temporary halls, the systems can also be combined according to how the space is used. At TEMPOR EXPO, Helot will explain what needs to be considered when controlling temperatures, distributing air and dealing with requirements that change at short notice.

www.helot.com


**STAND
FG 3**

Efficient logistics for tight schedules

Hiab and Moffett

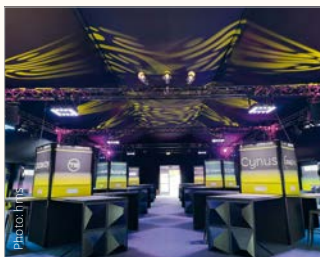
The forklift travels on the lorry and is ready to work as soon as it arrives on site. This makes Moffett truck-mounted forklifts useful for transporting tent profiles, flooring systems and other heavy components. They allow independent unloading, even where no other machine is available. Their compact dimensions and suitability for uneven ground make them particularly useful on confined event sites. Hiab will demonstrate the forklifts in action in the outdoor exhibition area. Visitors can compare different versions and see which are suited to particular vehicles, loads and terrain.

www.hiab.com



magic sky the sky
is the
limit
www.magic-sky.de

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STAND
A 118

Textile interiors for tents and halls

hms design solutions

Decorative ceiling linings, textile wall and side linings and room dividers can change the appearance of large tent interiors. hms design solutions combines these elements with carpets, fitted stretch covers, illuminated walls and fabrics printed to individual designs. Printed feature walls can also be hired to divide temporary areas quickly and give them a different look. Fabrication and textile printing are handled in-house, while customers can choose hire or purchase options and make use of an installation service. In this way, hms helps tent hire and event companies turn functional tent spaces into individually designed environments for events and brand presentations.

www.hms-designsolutions.com



STAND
FG 18

Membrane structures planned and manufactured in-house

HP Gasser

At HP Gasser, membranes are used to create roofs, façades, sails and even complete air-supported halls. The family-owned business in Lungern, Switzerland, has been operating for 35 years. It employs more than 70 people and carries out design and manufacture at its own site, as well as installing the finished structures. At TEMPOR EXPO, HP Gasser will use examples from its projects to present different textile structures for permanent and temporary use. They show how supporting structures and membranes can be tailored to the intended purpose, and what can be achieved with individual shapes, printed surfaces or buildings erected at short notice.

www.hpgasser.ch



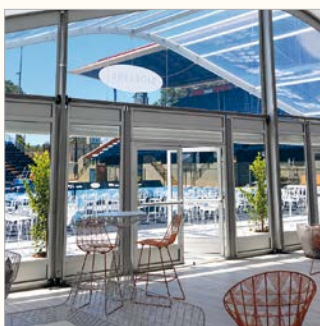
STAND
FG 19

Modular space and tent solutions

HR-Structures

From event tents and industrial halls to specially designed structures, HR-Structures develops modular space solutions for temporary and permanent use. According to the company, it handles development, technical planning and manufacturing in-house. Dimensions, equipment and structural details can therefore be adapted to each site and intended use. At TEMPOR EXPO, it will present tent and space systems along with examples of its projects. The focus is on technical designs, configurations and the question of when a standard system is sufficient or when a bespoke structure is needed.

www.hr-structures.com



STAND
A 108

Tent systems for individually planned projects

HTS Tentiq

Two connected Avantgarde pagodas form the HTS Tentiq exhibition stand. They provide an example of a product range that runs from small pagodas and party tents through to large marquees, industrial halls and sports halls. These systems are used for events, temporary infrastructure and commercial applications. Choosing the right structure depends on its purpose, size and the conditions at the site. For that reason, the stand will also focus on how individual projects are planned and configured, rather than just the two pagodas on display. The pagodas themselves demonstrate how an elegant appearance can be combined with functionality, durability and flexible configuration options.

www.hts-tentiq.com



STAND
C 405
FG 11

Built for long loads

Hubtex

Long profiles, bulky components and limited warehouse space are the type of transport challenges for which Hubtex develops multidirectional sideloaders and special-purpose vehicles. The machines move loads in narrow aisles and across uneven outdoor ground. The MAXX and FLUX models will be demonstrated at TEMPOR EXPO. Based in Fulda, the company has manufactured vehicles for more than 40 years, adapting them to the load, route and operating conditions. Sales and service are provided through more than 60 international partners. For tent and hall companies, material handling between the warehouse, vehicle and installation area is particularly relevant.

www.hubtex.com



STAND
B 221a

Ground stakes, anchors and accessories

Igel

Igel Nägel, based in Giebelstadt near Würzburg, specialises in nails and fastening technology. At TEMPOR EXPO, the company will focus above all on ground stakes and ground anchors, together with suitable solutions for driving them into the ground and pulling them out again. The range also includes accessories for different applications. According to Igel, personal advice and the ability to supply products promptly are further priorities. Its experienced team also offers individual solutions to meet varying customer requirements. For tent builders and hire companies, the practical handling of the anchoring systems during installation and removal is of particular interest.

www.igelgmbh.de



STAND
A 112

Software for tent hire companies

Jobtura

From a customer enquiry for a marquee measuring 5 × 15 metres, Jobtura automatically generates a complete breakdown of the components needed for the order and packing list. Its tent configurator is part of software that covers the hire process from the first quotation through to invoicing. The same system can also manage stock levels, stocktaking, damage, repairs and equipment inspections. RFID helps staff find individual items in storage, including tent covers that can be difficult to tell apart. Customer orders, warehouse management and billing can thus be linked in one continuous digital workflow.

www.jobtura.de



STAND
B 202

Welding technology for technical textiles

Leister

Leister develops equipment for plastic welding and industrial process heating. At TEMPOR EXPO, the company will present systems for processing technical textiles, joining tarpaulins, banners, membranes and other materials by welding. The focus will be on the SEAMTEK W-900 AT, UNIPLAN 510 and VARIANT 700. Other equipment on show includes the HEMTEK ST, NEXHEAT 300 A-LP and the TRIAC AT hand tool. The processes are designed to produce reproducible joints in industrial textile fabrication. For tent builders and other fabricators, the main question is which welding process is best suited to the material and the requirements of production and on-site installation.

www.leister.com



STAND
FG 2

Canopy systems for large event areas

Magic Sky

Magic Sky develops and manufactures mobile canopy systems for professional event use. Its TÜV-tested structures cover areas with diameters ranging from ten to 42 metres. They can be connected in modular arrangements and set up at different heights to suit the venue. Lighting, sound, rigging and media equipment can be integrated directly into the systems, which may remove the need for additional support structures, depending on the project. At TEMPOR EXPO, Magic Sky will demonstrate possible configurations for events, hospitality and temporary infrastructure, and explain how assembly and on-site logistics can be adapted to individual requirements.

www.magic-sky.de



STAND
B 219

Folding tents for emergency and disaster response

Mastertent

At TEMPOR EXPO, Mastertent will present Rescue 2.0, the revised version of its folding-tent system for emergency and disaster response. New features include faster assembly and dismantling, a direct connection between the tent walls and floor, and an integrated ground-sheet with raised edges to protect against water ingress. An accessible entrance has also been added. The system is used for accommodation, decontamination, showers and changing facilities, as well as to provide cover at accident scenes. According to the company, users include Germany's Federal Agency for Technical Relief (THW), the armed forces and police. Rescue 2.0 is designed for a variety of emergency and disaster-response tasks.

www.mastertent.de



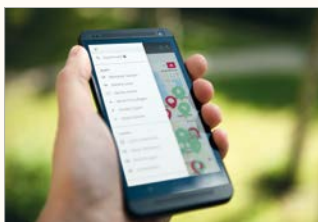
STAND
FG 1

Cordless technology for assembly and dismantling

Milwaukee

Milwaukee will present trade-specific equipment based on its M12 and M18 cordless platforms at TEMPOR EXPO. Returning to the show is the heavy MXF DH2528H-602 demolition hammer from the MX FUEL range, which can also drive large ground stakes when fitted with suitable accessories. The range includes hand tools, accessories, storage and transport solutions, personal protective equipment and workwear. For tent builders and assembly teams, a particular point of interest is how compatible cordless tools and equipment systems can cover several successive stages of work. According to the manufacturer, performance, user comfort and durability are central to the range.

de.milwaukeetool.eu



STAND
B 222

Digitally connected mobile heating

Nolta

NOLTAnet connects mobile heaters from different manufacturers and years of manufacture through a single interface. Until now, the retrofit IoT solution has mainly been used for remote monitoring; active control will be added in 2026. One new feature is a weekly heating programme that allows target temperatures to be set for individual days of the week via a web interface or app. Users can also configure hysteresis, frost protection and temperature-sensor monitoring. Nolta is thus extending the remote monitoring of existing mobile heating equipment to include active remote control.

www.nolta.de

Photo: Opera

STAND
FG 6

Tent systems and canopies for flexible event spaces

Opera

At TEMPOR EXPO, Opera will present several systems for temporary event spaces. These include the Opera-Tent, a single 6 × 7-metre module, Opera-Tulip canopies measuring 4 × 4 or 5 × 5 metres, and a Layher flooring system. The systems differ in size, shape and intended use and can be combined to suit a variety of event formats. For tent hire companies, a particular point of interest is how assembly, individual components and equipment can be adapted when requirements change from one project to the next. Opera's range is aimed at event organisers and hire companies looking for flexible solutions for events, trade fairs and corporate functions.

www.opera-gmbh.com

STAND
B 223

From CAD plans and VR to AI

pep Event

At TEMPOR EXPO, pep Event will present a new AI development for the first time. An automatic rendering function in its CAD-based planning software can generate individual images or complete project presentations directly from a plan. The basis remains pep Event, which includes thousands of ready-made symbols for planning events in 2D and 3D and is available in six languages. With pep Presenter, users can take a virtual walk through a planned event, while pep ToGo transfers the event plan to a wireless VR headset. The software thus connects conventional event planning, virtual presentations and automated output in one continuous workflow.

www.pepevent.com

STAND
FG 8

Generator hire with battery and hybrid technology

Polyma

Polyma plans, manufactures, sells and hires out generators for events, disaster response and energy and water utilities. Its mobile battery and hybrid-powered units are designed for low noise levels, reduced fuel consumption and operation at low loads. Alongside generators, the hire fleet includes distribution cabinets, tank systems, floodlighting units and connecting equipment. At TEMPOR EXPO, Polyma will present a 45+10 kVA hybrid generator with a nine-metre-high floodlighting system producing 300,000 lumens, as well as a 630 kVA generator mounted on a tandem axle. The company's services also include on-site maintenance, DGUV inspections and repairs.

www.polyma.net

STAND
B 208

Hall construction from in-house planning and production

Protan Elmark

For more than 35 years, Protan Elmark has developed and manufactured halls for warehousing, industrial use and production. Each structure is designed to suit its location, intended use and operating requirements. The company has its own design office, production facilities and installation teams, which support projects from the first idea and technical planning through to the completed hall. According to Protan Elmark, it has delivered more than 5,000 projects and builds over 500 halls a year. Its focus is on durable, proven solutions that can also be adapted if requirements change over time.

www.protan-elmark.com



STAND
FG 20

Mobile space straight from a trailer

Rapid Base

Rapid Base combines a compact trailer with an integrated roof and extension system. Once on site, both sides of the trailer can be extended independently to create weather-protected areas for different uses. Depending on the task, the central trailer unit can be fitted with workstations, power and IT systems, cooling and water supplies or storage space. The concept is intended for disaster response and civil protection as well as events, motorsport and mobile retail. At TEMPOR EXPO, Rapid Base will present its new vehicle and extension concept for the first time. The complete prototype is still being built.

d.heck@inventfabrik.de



STAND
A 101a-c

Multi-storey without corner or ridge bracing

Röder

Large glazed areas, clear sightlines and a load-bearing upper floor characterise Röder's further-developed Solution range. Provided that at least a partial gallery floor (Empore) is installed, the multi-storey structure needs no corner or ridge bracing, creating more usable space inside the building. This also gives designers greater freedom to develop individual floor plans and other project-specific solutions. A glazed façade providing protection against falls makes transparent exterior walls possible. The upper floor is designed for an imposed load of 500 kg/m². At TEMPOR EXPO, Röder will present the new version for the first time and show what it offers for individually planned temporary structures.

www.roder.com



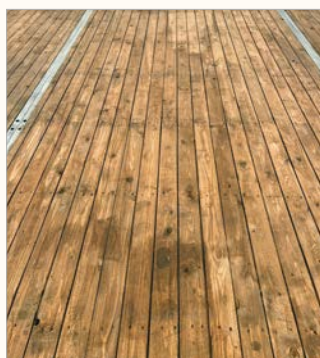
STAND
A 122

Testing technology for electrical installations

Safetytest

Electrical installations and equipment used at events must be tested safely and the results documented in a traceable way. Safetytest has developed VDE test instruments and software for this work since 2002. Its Test-Master app lets users operate test instruments from a mobile device, record inspections and manage customer details. The Remote-Master app also brings together test data from work equipment, installations, machines and other items in a central system. Alongside standard solutions, Safetytest develops products for specific industries, including the events sector. Training, instruction in equipment use and free trial equipment complete its range.

www.safetytest.de



STAND
FG 23

Heavy-duty flooring for forklift and crane handling

Schwabe

Schwabe manufactures heavy-duty flooring in various sizes and designs for tent construction and temporary sites. As well as complete floors, the company produces individual frames, which can be supplied with or without timber inserts and either galvanised or primed. Depending on the application, versions are available with or without forklift pockets and with standard or notched corners. The range also includes heavy-duty flooring that can be lifted by crane, giving customers several construction options. Ramps, beam supports, centre and edge supports and other accessories for tent construction complete the range. In Fulda, Schwabe will display several of its flooring systems side by side for direct comparison.

www.zeltverleih-schwabe.de

Photo: Setolite Lichttechnik

STAND
B 205

Self-contained emergency lighting in a case

Setolite

Setolite has been developing lighting technology for mobile infrastructure for 30 years. Its latest product is the ALDEBARAN Power Strip Rescue Light Case, a battery-powered emergency lighting system in a robust case. The two-metre LED strip can be adjusted continuously from cool to warm white, with red, green and blue light available for specific applications. The system is ready for immediate use, needs no fixed power supply and is designed for changing locations. Setolite develops lighting solutions for civil protection, emergency services, construction and industry.

www.setolite.com



Photo: Seybold

STAND
A 120

Solar power directly from the tent roof

Seybold

Seybold PV-Systeme fits photovoltaic modules directly to the roof fabric of temporary structures. Glass-free lightweight modules are inserted from the eaves into a factory-integrated keder fixing system, without needing a metal substructure or crane and without anyone having to walk on the roof. According to the company, one roof section can be fitted in around 30 minutes. At TEMPOR EXPO, a demonstration system with twelve modules and battery storage will power the stand, either in parallel with the grid or independently of it. For tent hire companies, the system could make sites without a mains connection usable, reduce generator running times and expand their hire range.

www.seybold-pv.de

FLEXZELT.DE



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Photo: Heather Kinkaid/Shelter Structures America



STAND
FG 14

European launch with a dedicated division

Shelter Structures

Shelter Structures America is establishing its own presence in the European market through Shelter Structures Europe. Founded in 2015, the company supplies clear-span halls, tent halls and temporary buildings for events, hospitality, industry, logistics and sport. The systems are designed to meet European requirements and can be used for temporary or semi-permanent installations. The new European division will be presented for the first time at TEMPOR EXPO. In Fulda, the focus will be on the clear-span range, specific project requirements and technical specifications tailored to European markets.

www.shelterstructuresamerica.com



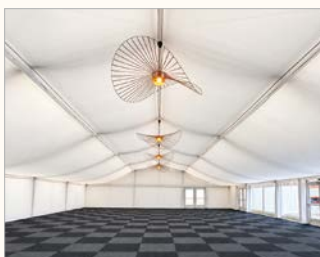
STAND
C 401

Cleaning, drying and pulling in tent fabric

SKP

Cleaning and drying tent fabric before its next use is a familiar task for tent hire companies. For more than 25 years, SKP has developed machinery for this work in the tent and event sector. Its range includes cleaning and drying systems for tent fabric, flooring elements and rigid side walls, as well as the Tentmaster 2, designed to reduce the physical effort needed to pull roof covers into position. At TEMPOR EXPO, SKP will present an integrated continuous system linking cleaning and drying directly for the first time. The company handles manufacture, delivery and service, and also supplies tools and accessories for tent builders. Its systems are now in use in more than 40 countries.

www.skp-gmbh.com



STAND
B 210

From tent lining to floor covering

skydeko

skydeko helps tent builders, event organisers and service companies fit out temporary spaces. Its range includes tent ceiling linings and other fabric coverings, designer lighting, exhibition carpet, PVC floor coverings and reusable carpet tiles. With its own sewing workshop and experienced installation teams, the company supports projects from the initial planning stage through to installation on site. skydeko has been active mainly in northern and central Germany for more than ten years. For tent hire businesses, its products offer a way to expand their services to include textile interiors, lighting and flooring, creating opportunities for additional margins.

www.skydeko.de



STAND
B 212

From camp beds to complete infrastructure

SMI

A sleeping place in temporary accommodation involves more than a bed and mattress. SMI plans solutions for people affected by emergencies and for staff working in civil protection, disaster response and humanitarian aid, as well as for glamping events. Its services cover concept development, logistics, infrastructure and sanitary facilities, along with bedding and power supplies. The company hires out equipment from its own stock, sources standard products and organises bespoke items where needed. SMI has worked in this field for more than 15 years, combining equipment hire, procurement and logistics. At TEMPOR EXPO, Mobibed camp beds and the Bed-Stay Cube will demonstrate two specific products from the range.

www.smi.gmbh

STAND
B 215

Event furniture in different quality grades

Solida Holz

Solida Holz specialises in furniture for festivals and hospitality businesses. Its range includes table-and-bench sets, poseur tables, banqueting and beer-garden furniture, plus matching accessories for indoor and outdoor use. The company offers several quality grades, from durable retail-grade products to long-lasting 'Brauereiqualität' (brewery grade). Event organisers, hospitality businesses, clubs and local authorities can add to their existing furniture or equip complete areas. Solida Holz draws on many years of experience supplying furniture and accessories for festivals.

www.solida-holz.de



Photo: Tartler Zelte AG

STAND
FG 5

Craft manufacture rather than mass production

Tartler Zelte

Since 1928, Tartler Zelte has developed and manufactured its own tent structures for a wide range of applications. The family-run business brings development, manufacture, sales and hire together under one roof and, according to the company, deliberately favours craftsmanship over mass production. At TEMPOR EXPO, Tartler will present a selection from its range. The focus is on an LED lighting system integrated into the tent structure and a ballast arrangement that does not require visibly positioned weights. Both solutions show how technical functions can be incorporated directly into the tent system without drawing attention to themselves.

www.tartler-zelte.com

STAND
A 114

From event flooring to heavy-duty surfaces

Terraguide

Terraguide supplies mobile flooring systems for events and temporary infrastructure, from reusable plastic floors to trackway panels and heavy-duty mats. Lighter systems protect sensitive ground and create level surfaces that are easier to access in tents and at festivals, trade fairs and sporting events. For heavier loads, the range also includes temporary access roads, paths, platforms and load-bearing flooring for storage tents and lightweight halls. Designed for a long service life, repeated use and careful use of resources, the systems cover a broad spectrum of applications, from conventional event flooring to robust temporary infrastructure.

www.terraguide.de

STAND
FG 15

Modular outdoor rooms with complete fit-out

The Inside

For 30 years, The Inside has designed and delivered exhibition stands and brand experiences. With its Spacecube system, the company is expanding its existing range to include modular outdoor spaces for events, hospitality venues and brand presentations. The prefabricated units are weather-resistant, reusable and adaptable to different requirements. Their modular construction also allows them to be installed quickly and reconfigured as needed. The Inside handles on-site assembly and installation and, on request, can also provide the complete fit-out and design of the units. This turns the modular system into a fully equipped temporary space for outdoor use.

www.theinside-standbuilding.com



STAND
A 116

Climate control for large and open spaces

Thermobile

For decades, Thermobile Industries has developed mobile heating and cooling systems for the events industry. Its equipment is used in marquees, event halls, outdoor venues and backstage and catering areas. The systems are designed for quick transport and straightforward installation, making them suitable for large or open spaces as well. Depending on the application, customers can choose between units of different sizes and outputs, with high-capacity equipment available for particularly large areas. For tent hire companies and event operators, the key is choosing a system that suits the size and layout of the space, what it will be used for and the operating conditions at the venue.

www.thermobile.com



STAND
C404a
FG13

Bespoke sanitary solutions made in Germany

Tomobil

Tomobil develops and manufactures mobile sanitary facilities in Germany. Its range includes toilet trailers and sanitary containers for tent suppliers, toilet hire companies, local authorities, campsites, civil protection organisations and the construction industry. Products range from self-contained systems and various trailer and container sizes to accessible facilities. Alongside new units, the company also offers high-quality used models. At TEMPOR EXPO, Tomobil will show how technical requirements, comfort and design can be combined to suit different applications.

tomobil-tec.de



STAND
A 1.104
1F

Standards, training and industry representation

VPLT

The VPLT, the German association for media and event technology, represents around 700 companies and self-employed professionals in manufacturing, services, trade, operations and sales. It conveys the event industry's views to policymakers, trade fairs and the media and contributes to work on standards, regulations and guidelines. Further priorities include initial and continuing training, securing skilled workers, sustainability and quality assurance for products and services. At TEMPOR EXPO, the association will have the opportunity to exchange technical knowledge and practical experience directly with companies working in the temporary infrastructure sector.

www.vplt.org



STAND
A 121

More than 100 years of technology and nationwide service

Wilms

Hans Wilms offers a wide range of professional heating, climate-control, drying, ventilation and cleaning equipment. Its products are used by tradespeople and in construction, industry and commerce. Based in Mönchengladbach, the company has worked in these fields for more than 100 years, developing practical solutions for professional use. Equipment sales are backed by personal advice and reliable service. Eleven sales locations and more than 130 service partners form a nationwide network. In Fulda, the focus will be on equipment for changing locations and choosing the right technical specification. Wilms – perfection as a matter of principle.

www.wilms.de

STAND
B 206

Solid wall panels for existing tent systems

Zelte Brüggemann

Zelte Brüggemann, based in Viersen, has worked in the tent and events sector for more than 25 years. Alongside tent hire and complete event projects, the family business now also manufactures solid wall panels for party tents. Since taking over an existing production range last year, it has made the panels at its own premises. They are designed to fit commonly used tent systems and are available in different heights and widths. The frames come in several colours, while individual inlays allow customers to customise the wall panels. At TEMPOR EXPO, Markus Brüggemann will present the further-developed range and demonstrate the options available for retrofitting existing tent systems with these panels.

www.zelte-brueggemann.de

STAND
B 215

Transport boxes for table-and-bench sets

Zelte Raab

Zelte Raab has been developing and manufacturing its own transport boxes for beer table-and-bench sets since 1994. Each box consists of a base that can be combined with outer frames to hold five, ten, 15 or 20 sets. This modular arrangement allows the boxes to be adapted to different quantities, transport requirements and customer preferences. The robust design is intended for straightforward handling and is used by hire companies, clubs and festival organisers. According to the company, these transport boxes have been a regular part of its product range for more than 30 years.

www.zelte-raab.de

STAND
FG 16

Event spaces for winter and the off-season

ZeltEvent

At TEMPOR EXPO, ZeltEvent's Alpine lodge will not just be on display: it will also be used as a meeting and event space. The rustic 12 × 40-metre structure has a canopy and a terrace. Beside it stands a 5 × 5-metre Almpagode with different fit-out options, which serves as a meeting point for networking and conversation during the show. Under the name 'Die Alm ruft', ZeltEvent is developing a range of temporary spaces intended to create additional opportunities for use, particularly during the winter months and the quieter off-season period. For tent hire companies, this could open up an additional line of business outside the traditional tent season.

www.zeltevent.de

STAND
A 115

Palace, circus and stretch tents

Zeltnomaden

Zeltnomaden Eventmanagement UG hires out palace, circus and stretch tents for events throughout Europe. With floor areas ranging from 70 to more than 7,000 square metres, the different tent types cater for a wide range of event formats. Each year, more than 300 customers use its tents for private celebrations, cultural events, festivals and corporate functions. The company also supplies event infrastructure such as flooring systems, grandstands and event furniture. For organisers and tent hire companies, the various applications are as relevant as the technical requirements involved in planning, assembling and operating the structures.

www.zeltnomaden.de



AI in everyday operations: more than text and images

From phone call to task list

The phone rings while a tent is being erected, a 60-page tender document is waiting in the office, and after a site visit the notes still have to be turned into quotations and material lists. Further questions often come up as the documents are prepared and have to be clarified with the customer. This is where AI tools can help. They organise enquiries, sort through lengthy documents, transcribe conversations and prepare draft replies.

AI assistants can produce convincing answers even when some of the information is wrong. Measurements, dates, prices, standards and technical, legal or safety-related statements must all be checked. AI is no substitute for structural engineering, legal advice or information from the authorities.

ChatGPT, Gemini, Microsoft Copilot and Claude cover many of these tasks. Other applications are more specialised.

Telephone assistants receive enquiries, recording devices document conversations, and Gemini Notebook makes a defined collection of a company's own documents searchable.

This feature looks at applications that can be used without an in-house IT department: on the phone, during site visits, in the office, when preserving company knowledge, and in marketing, recruitment and contact management. These tools are already available. Often, a clearly defined task is enough to test their value in daily work. It soon becomes clear whether an application saves time or creates extra work because its results need checking.

For tent and furniture hire companies, the real question is therefore not which system offers the longest list of features. It is which task in their own business takes more time than it should.

AI literacy

Since 2 February 2025, Article 4 of the EU AI Act has required measures to promote AI literacy among people using AI in their work. This applies even to routine tasks, such as using AI to draft texts or translate documents. Businesses should therefore specify which tools employees may use, what data may be processed in them and how AI-generated results must be checked before they are used. The regulation does not prescribe a particular training format or certificate. Instead, instruction should reflect the actual tools used in the company and the tasks employees perform with them. Keeping a brief internal record of the measures taken is advisable.

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2008–2013 – NEUAUSRICHTUNG

Erik Meyers führt das Unternehmen als „Der Zeltverleiher“ weiter. 2013 folgt die Gründung der GmbH.

2017 – WACHSTUM & MARKE

Aus „Der Zeltverleiher“ wird Meventa – ein leistungsstarker Full-Service-Dienstleister.

2020–2022 – HERAUSFORDERUNGEN & ZUSAMMENHALT

Corona, die Hilfe im Ahrtal und das Welcome Center in Köln prägen diese Jahre. Übernahme der Piet's Partyzelte.

2023 – NEUE WEGE

Start großer Containerprojekte, erster Kran-LKW und Gründung der Coventa GmbH.

2024–2025 – WACHSTUM FÜR DIE ZUKUNFT

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2026 – EIN NEUES KAPITEL

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📍 Schneiderstr. 76
40764 Langenfeld
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✉ info@venta-group.de

When nobody in the office can answer the phone

Petra picks up

The phone rarely rings at a convenient moment. In smaller businesses in particular, there is not always someone at a desk. Staff may be with customers or on a building site, while the boss may be at a tent set-up, driving to the next appointment or helping in the warehouse. If nobody answers, the call goes to voicemail, or in the worst case, the customer tries another supplier.

AI telephone assistants can step in. ZeltNews tested Petra from Hallo Petra in issue 2/2025. Petra asked about the event date, number of guests and required equipment, among other details, and handled the call in a friendly, structured way. The real benefit is that a call which would otherwise have gone unanswered provides useful information for following up with the customer. The business then receives a summary and a transcript of the conversation. Staff can see what the customer has already explained and which details still need clarifying. The conversation does not have to start again from scratch.

What Petra is allowed to do depends on the information and systems the business connects to her. A knowledge base can contain prices, responsibilities

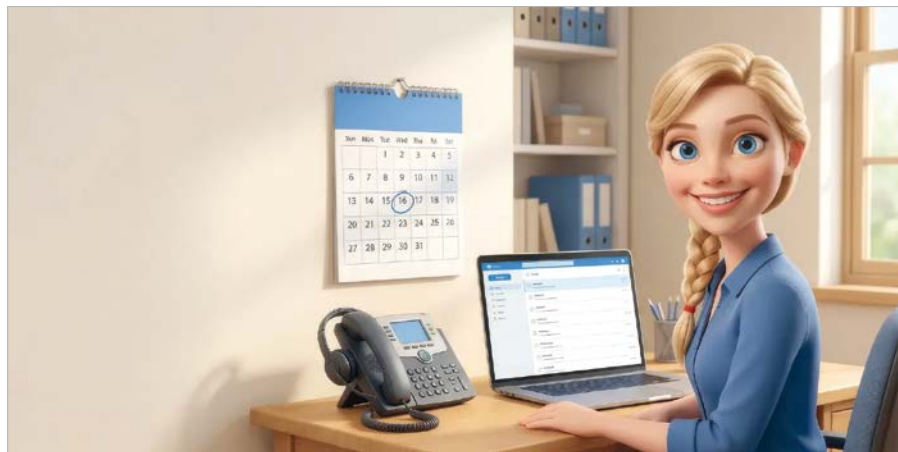


Image: HalloPetra GmbH

and company rules. Interfaces can also link calendars and various trade management, stock control and hire systems. According to the provider, Petra can then book appointments, qualify enquiries and pass information into company workflows. There is an important difference between answering a question from a knowledge base and taking action in a connected system. Booking an appointment, for example, requires the relevant calendar connection.

A tent hire business can define its own questions and rules, for example

about the type and date of the event, guest numbers or equipment. Petra is not a substitute for specialist advice. The business decides which information she may provide and which actions she can trigger. The service is set up together with Petra's team.

Transparency for callers is equally important. They must be able to tell that they are speaking to an AI system. If calls are recorded or transcripts stored, the relevant legal and data protection requirements must also be observed.

hallopetra.de

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An advertisement for Wilms equipment. On the left, a yellow Wilms machine with a chimney and wheels is shown. In the background, a large white tent is illuminated at night, with a wooden table and benches in front of it. The scene is decorated with string lights. A QR code is visible in the bottom left corner. The Wilms logo is in the bottom right corner.

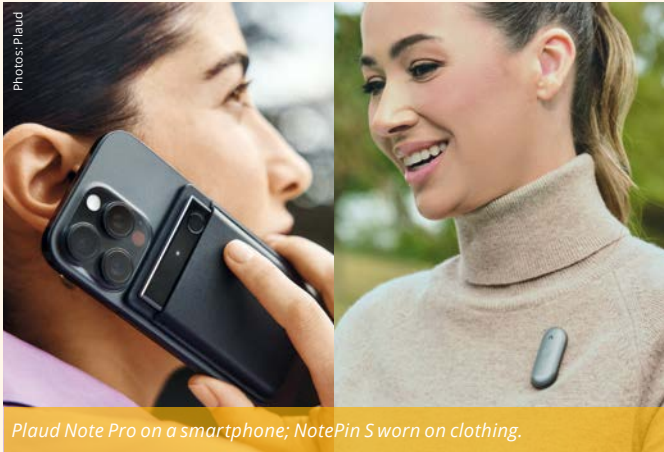
On-site meetings: recording what was agreed and preparing notes for the office

Listen instead of taking notes



Image: AI-generated with ChatGPT

During a site visit, the NotePin is useful when both hands are needed.



Photos: Plaud

Plaud Note Pro on a smartphone; NotePin S worn on clothing.

Tent size, vehicle access, ground conditions, installation times, equipment and access for caterers: a site visit involves a great many details. At the same time, measurements are taken, photographs are taken and arrangements are discussed with the customer. An AI-assisted recording device such as Plaud records the conversation and then produces a transcript, a summary and, if required, a task list. Plaud Note Pro is used with a smartphone, while NotePin S can be worn on clothing. This

allows staff to concentrate more fully on the site, taking measurements and talking to the customer. ZeltNews tested how well this works in practice with a planning note lasting just under four minutes. The result was a useful working document for the office, although not entirely free of errors. Some technical terms and details needed checking. The practical test below shows how Plaud processed the recording. **plaud.ai**

No recording without consent

Customer conversations must not be recorded secretly. Before recording begins, everyone involved must know that the conversation will be recorded and processed by an AI service, and must agree to this. Businesses must also establish clear rules within the company for accessing, storing and deleting recordings and transcripts.

PLAUD PRACTICAL TEST

Turning 3 minutes 50 seconds into a working document

WHAT WAS SAID



3 min 50 sec

TRANSLATED EXCERPT

'Yes, that was it. Please, a quotation. We need to prepare a detailed quotation for this event, with a drawing where we can show exactly how the customer can imagine it all. All of this, please, by now. The day after tomorrow the customer would like to have it if possible, by Friday this week at the latest.'

Recording

↓

Transcript

↓

Analysis

WHAT PLAUD MADE FROM IT

TENT
10 × 30 m
Real-glass panels, two doors

ADDITIONAL STRUCTURES
Two pagodas, each 5 × 5 m
Large beer tables for the caterer

SITE
About 50 cm of ground levelling across the length of the area

SCHEDULE
Installation two days in advance
Quotation no later than Friday

EQUIPMENT
Grey carpet, stage, bar
'Bridge tables', both high and low
Bar stools and chairs

LIGHTING
Modern chandeliers
Ambient lighting with floor spotlights

Checking remains necessary: In the test, some technical terms and calendar details were not recognised correctly.

The graphic shows selected content from the practical test. Its design differs from the display in the Plaud app.

In the office: tenders, emails and translations

Turning 60 pages into a clear task list



AI can turn a lengthy tender into an initial working document. Staff must check the details and decide which to use in their cost calculations.

A tender rarely arrives as a neat, manageable document. Information relevant to the business is often spread across dozens of pages and several files. Before costing can begin, staff first have to identify what matters and which requirements must be observed. Some requirements affect the quotation directly; others are conditions the business must be able to meet.

AI assistants can handle precisely this preliminary work. They analyse the documents and prepare a working basis for costing. Ideally, the AI also provides a reference to the relevant passage in the original document for each piece of information. This makes it easier to check whether the details are correct. A tidy-looking list is little use if a requirement has been overlooked or taken out of context.

AI can organise the material and help with costing, but the results must then be checked to ensure that prices, quantities and hire periods have been taken into account correctly. It can also flag

unusual clauses in purchasing terms. However, it cannot reliably assess whether a clause poses a legal problem. If in doubt, a lawyer should review it.

Translate once, then translate back

AI can simplify foreign-language enquiries. First, the complete enquiry is translated into the employee's own language. The reply is then drafted and only translated into the required language at the end. This allows staff to concentrate on the content and quotation. It also gives them time to resolve

questions about the enquiry before settling on the wording of the reply. Before sending, they should still check that numbers and technical terms have been translated correctly.

When AI is already in the inbox

AI functions are now integrated directly into email processing in Outlook, Gmail and Apple Mail. Depending on the program, they can summarise long email threads or help draft a reply.

AI can also provide an initial assessment of suspicious messages. A screenshot can be checked for unusual sender addresses, links, language or pressure to act quickly. However, this cannot guarantee that a message is genuine. If in doubt, avoid clicking anything. Instead, contact the apparent sender using known contact details or visit their official website by typing the address yourself. This keeps the check separate from the links and contact details supplied in the suspicious message. Sensitive information should be redacted before submitting a message to an external AI service for further analysis.

When confidential business data is involved, employees should not use free or personal AI accounts. Company-managed access is preferable and, depending on the provider, may offer stronger protection for company data and central administration.

Personalising AI: better settings, better results

Telling an AI application which industry you work in, what your responsibilities are and how you want answers to be written can produce much more relevant results. Fixed rules also help. The AI can be instructed not to add unsupported information, to highlight uncertainty and to state which sources it has used. Such instructions may need updating as the business changes how it uses AI. **Critical details must still be checked before use. Personalisation can improve the quality of answers, but does not automatically make them correct.**

Making company knowledge usable

Find what you need

Operating manuals are stored on the server, structural calculations in project folders, installation notes in emails and checklists among old quotations. Long-standing employees usually know where to look. For new staff, this scattered knowledge can be difficult to navigate.

This is where Google's AI assistant Gemini Notebook comes in. Selected documents can be brought together in a central knowledge base for the business. Technical documentation and internal work instructions can be stored and then searched using specific questions: What snow load is specified for a particular tent system? Which checks are required before handover?

The answers include references to the stored sources. This lets staff check the original documents themselves.

However, these references may point to outdated material. Structural calculations and safety-related information in particular must be clearly labelled and regularly reviewed. If in doubt, the approved original remains authoritative.

Podcasts are no substitute for workplace instruction

Automatically generated audio versions can turn longer documents into a podcast-style conversation. They can help staff prepare for training or revisit the material later, but do not replace mandatory workplace or safety instruction. Such instruction must reflect the specific workplace and allow staff to ask questions. Where practical procedures are important, they must also be demonstrated and practised.



AI assistants can help bring internal company knowledge together in one place and make it easier to share.

AI can help prepare working documents and training materials and translate them into other languages where needed. The risk assessment and the company's technical and operational requirements remain the basis. Both the content and any translation must be checked before use.

notebook.google

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Thorsten Reck



Image: AI-generated with ChatGPT

Improving external communications, recruitment and contact management

Getting more from one project

The project is finished, the photographs are on someone's phone, and a post for the website or social media still needs to be written. In the rush of everyday business, this is easily put off. AI can take care of some of the preparation.

First, a member of staff provides the project details: What was built, where did the work take place, what was unusual and which photographs may be published? AI uses this information to produce a first complete draft. For the company website, this might become a detailed project report. For LinkedIn or Facebook, a shorter version can highlight the most interesting aspect and link to the full article. On Instagram, one striking photograph and a few explanatory sentences may be enough.

The website can explain a project's technical features in more detail, while

social media may focus on the finished result or an unusual stage of the work. The facts must remain unchanged. AI helps choose the right emphasis for each publication, so staff do not have to start from scratch every time. The underlying information stays the same, while the length and tone are adapted to the intended use.

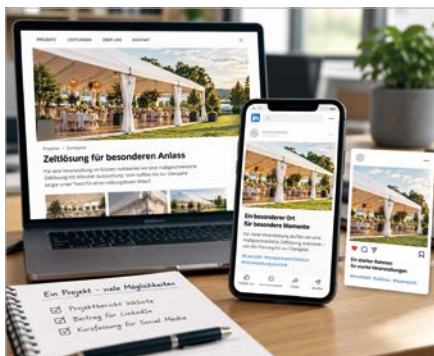
Before publication, the company checks the draft again: Are the details correct? Have the photographs been approved? Does the text contain sensitive information that should remain internal? Only after these checks should the post be published.

So far, the company has supplied the content and used AI to prepare it. Some applications also draw on the company's existing online presence. Pomelli is an experimental AI application from

Google Labs, developed together with Google DeepMind. It analyses a company website and creates a brand profile based on what it finds. The colours and visual style are then reflected in suggestions for text and campaigns that match the business. A completed project can therefore provide much more than a reference on the website. The same insight into the company's work can also interest potential employees.

Showing what it is like to work here

Anyone interested in a job can look at a company's website or social media to get an impression of the business. Photographs from everyday working life show how the company operates, what the workplace looks like and what future employees can expect. They are more convincing than generic stock



One project can lead to several publications for the website, LinkedIn and other social media. AI helps adapt the available information to each format.

photographs or artificially generated images of employees.

AI can also help with the preparations for recruitment. It can help formulate the requirements for a job advertisement clearly, draft invitations to interviews and prepare questions for the conversation. The decision about whom to employ still rests with the business, of course. But AI can also help put together an initial induction plan for a new member of staff.

The contact list grows with the business

Customer and contact lists grow over the years. Along the way, duplicate entries, different spellings and outdated addresses can easily accumulate.

AI can help sort these records, flag possible duplicates and identify missing information. With internet access, it can also look for indications that a company name, website or address may no longer be current. Such findings are useful clues, but do not confirm that a record is correct.

Before cleaning up the list, it is advisable to make a backup of the original. Clear matches can then be accepted, but similar company names, changes of address and conflicting information need checking. Two records might look almost identical but refer to different branches or businesses, so the decision to merge them should not be left to the AI. When personal data is involved, the business also needs an approved account with clearly defined data protection rules.

Start small and test the benefit

Getting started does not have to become a major digital project. It makes more sense to begin with small, clearly defined tasks that regularly take up time. After a few weeks, the business can assess whether AI is genuinely reducing the workload and whether the results are useful. Compare several similar tasks rather than judging the tool by one promising result. That assessment should include time spent checking and correcting the output. A task is only easier if the work saved outweighs the additional review.

Between the first enquiry and the completed tent, plenty of work has little to do with the actual installation. AI assistants can help with these tasks by organising information, documenting conversations, summarising documents and preparing content. They cannot erect the tent or lay the floor. But if they help reduce the time lost between the site and the office, they have found a useful place in the company's day-to-day operations.



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Often overlooked: assessing psychosocial risks at work

When time pressure becomes a risk



Image: AI-generated with ChatGPT

Time pressure, staff shortages and unclear work processes can increase psychosocial strain in the workplace.

Most companies are now familiar with risk assessments, yet psychosocial risks are still frequently overlooked. Not every business owner realises that these must also be considered. In tent construction and the event industry, time pressure, last-minute changes and staff shortages are part of everyday work. People often say: 'That's just part of the job here.' But when staff are missing, the site becomes available later than planned and the event still has to start on time, pressure on the crew quickly rises.

Situations like these can create psychosocial strain at work. Section 5(3) (6) of Germany's Occupational Safety and Health Act (Arbeitsschutzgesetz, ArbSchG) expressly requires such factors to be considered in the risk assessment. This is not about assessing an individual employee's mental health or personal resilience. The focus is on working conditions, such as time pressure, excessive or insufficient demands, inadequate recovery time and unclear

processes. The question is not how much pressure an employee can withstand, but where the work itself creates unnecessary pressure and whether conditions can be improved.

Six areas help identify potential sources of strain in everyday work. The following questions illustrate what businesses should look for.

Work content and tasks

This concerns what employees are expected to do, the knowledge they need and how much freedom they have to make decisions. Unclear requirements can be just as stressful as excessive demands or monotonous tasks. Does the installer know what is expected, and is support available when they cannot resolve a problem alone?

Work organisation

Workload, processes and responsibilities have a major influence on the pressure placed on a team. Missing

materials or contradictory instructions make work unnecessarily difficult. Have staffing levels and working time been planned realistically? Who decides when several trades need the same area at once?

Working time

Long working days, night work and assignments scheduled at short notice can make adequate recovery difficult. A night-time dismantling job and the next morning's assignment must therefore be considered together. Can maximum working hours, breaks and rest periods be observed? And do the planned breaks actually take place?

Social relationships

Colleagues and managers can provide support, but they can also create additional pressure when conflicts remain unresolved or help is lacking. Can employees speak openly about excessive workloads without fear of a negative reaction? Are problems resolved together, and do new colleagues receive enough support?

Work equipment

Unreliable tools, radios or software cause interruptions and extra work. Under time pressure, this can quickly lead to additional stress. Is the equipment suitable, reliable and easy to use? And does everyone know what to do when something fails?

Working environment

Heat, noise, poor lighting and confined working areas make tasks more difficult and can affect concentration. Can employees communicate reliably despite background noise? Are important details clearly visible? Which aspects of the working environment could be improved?

The employer must organise the assessment and ensure that it is carried out by competent people. This does not necessarily require complicated

procedures. Taking a closer look at work processes and talking to employees is often a useful starting point. Where does time pressure occur repeatedly? Where is information missing? What regularly causes frustration or unnecessary interruptions?

Surveys, moderated discussions and observations during everyday work can also help identify potential sources of strain. An occupational safety specialist and the company doctor can provide support. If the necessary expertise is not available within the business, competent external assistance should be sought. Where a works council exists, it must be involved in accordance with its co-determination rights.

The results must clearly show where action is needed. Guidance from Germany's statutory accident insurance associations (Berufsgenossenschaften) can help with the assessment, but completing a questionnaire alone is not enough. Unusual patterns of sickness absence may also provide useful indications, although they do not establish

the underlying causes. Personal data must remain protected.

Improvements should address the problems at their source. Where work instructions conflict, clear responsibilities and reliable communication channels can help. If excessively tight planning regularly creates high pressure, schedules, staffing or work processes need to be adjusted. If a site is repeatedly released late, for example, better coordination may be needed rather than simply asking the crew to work faster. A stress-management course alone will not solve such organisational problems.

For measures to work in practice, it must be clear who is responsible for implementing them, by when and how their effectiveness will be checked. If problems persist, further improvements are needed. The results, measures taken and subsequent reviews must be documented. Documentation should show which changes were made and whether the same problems returned on later jobs. Changes

to working conditions also require a check to determine whether further adjustments are necessary.

Whether psychosocial risks have been adequately considered can be checked by the relevant Berufsgenossenschaft or Unfallkasse (statutory accident insurance institutions), as well as by the state occupational safety authorities. Depending on the German federal state, these may include trade supervisory offices or occupational safety departments within district governments. They can inspect documents and working conditions and require deficiencies to be corrected.

But this is about more than meeting legal requirements. Recognising potential sources of strain early and improving working conditions can relieve pressure on the crew and create better conditions for safe working. It can also improve motivation and job satisfaction. Fewer absences caused by excessive strain ease the burden on the whole team and help businesses retain employees over the long term.



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Load tests for temporary structures

What a ground anchor can really hold



Photo: Thorsten Reck

The ground anchor is loaded under controlled conditions. A measuring system records force and movement.

The holding capacity of a ground anchor cannot be determined from its size alone. Ground conditions, driving depth and design also matter. Thorsten Reck, an independent expert in ground-anchoring technology, uses load tests to measure holding forces. He says he has carried out more than 10,000 such tests.

DIN EN 13782 provides for test loading when ground conditions prevent a reliable calculation of anchor capacity. Pull tests can help select a suitable anchor at the planning stage. During erection, they provide evidence that the requirements in the Baubuch (German approval and inspection documentation for the structure) and structural calculations have been met. Load tests may also be required for periodic major inspections, special anchors or longer installation periods.

Not every ground stake qualifies as a rod anchor under DIN EN 13782. Reck names, among other criteria, a circular cross-section, a minimum driving depth of 80 cm and a diameter of at least 25 mm. Its design and installation are important: the load application point should be as close as possible to or below ground level, and the tip must not widen the anchor's cross-section.

What matters in a load test

The required test force is determined first. The anchor is then loaded under controlled conditions and its response recorded with equipment that measures force and displacement. According to Reck, his tests can apply forces of up to 50 kN, with anchor movement recorded in increments of 0.1 mm. He recommends a calibrated load cell and documents the readings with

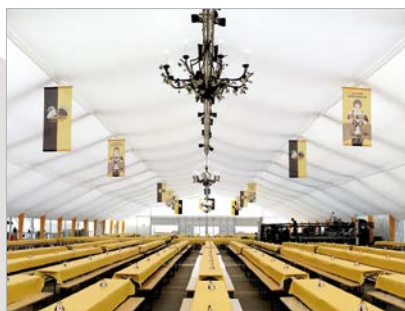
photographs wherever possible. If an anchor is difficult to access, reference anchors can be driven into the ground nearby beforehand.

For structures that remain in place for longer periods, Reck recommends installing such reference anchors during erection. They should be easy to reach near the anchoring points and can be used for later inspections. On long-term installations, they also make it possible to monitor changes caused by corrosion without disturbing the actual anchorage.

In a pull test, it is not just the force achieved that matters, but also how far the anchor moves. Reck regards a visible lift of 1 cm, movement of more than 2 cm or a force reading that stops rising despite further loading as indications that the anchor's capacity is no longer sufficient.

Anchor spacing also matters when several are used together. According to Reck, the full load capacity of a single rod anchor can only be taken into account if its distance from the next anchor is at least five times its diameter. For groups of more than six anchors, the maximum capacity of the entire group must be demonstrated. The load test thus shows the holding forces actually achieved at that particular site.

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Hermann Meyer: Tarpaulin fabrics also available in cut lengths

Material for the next tarpaulin repair

A tarpaulin tears, an eyelet no longer holds or a suitable part is needed for a connection. For minor repairs like these, tent companies need suitable materials and tools ready in their workshops. Tarpaulin fabric, keder and eyelets are worth keeping in stock.

For smaller repairs, however, only limited quantities are usually needed. Keeping whole rolls of tarpaulin fabric in stock is not always worthwhile, particularly if a material is only needed occasionally. Hermann Meyer Industrievertretung also supplies tarpaulin materials, woven fabrics and films in cut lengths. Its customers include saddlery workshops, technical textile fabricators and tent companies.

They can therefore stock suitable quantities for repairs and occasional bespoke work without having to buy large volumes.

The range also includes eyelets, keder, straps, tarpaulin ropes, adhesives, tools and welding equipment. Instead of finding separate suppliers for tarpaulin fabric, fittings and workshop tools, customers can order these products from Hermann Meyer. Anyone unsure which material is suitable for a particular application can contact the company for advice.

Founded in 1960, the family business says it has around 2,000 square metres of warehouse space. For tent hire companies, the main advantage is



Photo: Hermann Meyer

being able to buy repair materials and workshop supplies together, even in small quantities.

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Electric mobility at the IAA in Hanover

The quiet approach

IAA Transportation 2026 showed the direction in which the commercial vehicle market is moving. Electric vehicles now play a major role in almost every class, while Chinese manufacturers and suppliers had a stronger presence than in previous years. Vans, lorries, loader cranes and truck-mounted forklifts were particularly relevant to tent and furniture hire companies because they form part of daily operations in many businesses.

The organiser reported 1,589 exhibitors from 46 countries, a new record for international participation. More than 140,000 visitors came to Hanover. Even so, the IAA felt smaller and less imposing than in previous years. Numerous smaller stands shaped the show, while large, elaborate presentations and heavy vehicles with loader cranes were considerably less common.

The truck charges while the business sleeps

Battery-electric models ranged from vans and distribution lorries to heavy tractor units. They are particularly interesting for businesses with predictable day routes and regular returns to their depot, where vehicles can recharge after use without relying on public charging infrastructure.

For vehicles up to 7.5 tonnes, an existing 22 kW charging system may be sufficient, depending on battery capacity and daily mileage, especially where electric vans are already charged at the depot. Heavy lorries generally require a larger grid connection and greater charging capacity.

Range and charging infrastructure remain major issues in heavy long-distance transport. Technology is advancing, however. Several manufacturers demonstrated the Megawatt Charging System at the IAA, enabling heavy electric lorries to charge at very high power during drivers' statutory breaks. For the depot, grid connection, charging output and operating profile must still be planned together from the start.



A calculation at the Mercedes-Benz Trucks stand indicated that an electric lorry covering around 50,000 kilometres a year can already cost less to operate than a comparable diesel model. This is not a universal threshold: electricity prices, purchase costs, charging infrastructure and the operating profile all determine when the change becomes economical.

Electric lorries can therefore make economic sense on predictable regional routes. Germany's current HGV toll exemption is another factor: zero-emission heavy commercial vehicles remain exempt from the German HGV toll until 30 June 2031.

For the tent industry, combining an electric lorry with a loader crane is particularly interesting. Mercedes-Benz confirmed at the IAA that a tractor unit can also be configured with a crane directly behind the cab. Battery arrangement and weight distribution must be coordinated with the body.

Various power take-offs are available for the crane. An electric PTO can power applications directly from the vehicle battery, while Mercedes also offers a mechanical PTO for hydraulic systems. This allows different bodies and crane systems to be fitted.



Heavy electric vehicles: the Maxus eDeliver 420L and a Mercedes-Benz eActros.

There is a practical benefit during tent installation: the crane mainly consumes power while lifting, lowering and moving a load. When it remains stationary holding a load, no diesel engine has to idle. This reduces noise and local exhaust emissions on site.

The Far East moves into the fast lane

Chinese manufacturers are already a factor in Europe's commercial vehicle market. Maxus showed the eDeliver 420L, a fully electric 42-tonne tractor unit, and entered the 7.5-tonne class with the eDeliver 75. BYD presented the ETT 44, another heavy electric tractor unit for Europe. Other Chinese manufacturers included Sany and Sinotruk.

According to BYD, the ETT 44 has a 651 kWh battery and a range of up to 600 kilometres. With megawatt charging, the manufacturer claims the battery can be charged from 20 to 80 per cent in around 20 minutes. Such figures illustrate the potential of the technology, although actual range depends on the load, route and operating conditions. Access to sufficiently powerful charging infrastructure remains essential.

The vehicles we looked at appeared well built, with modern cabs and a generally high standard of finish. Maxus was particularly impressive in its choice of materials, fit and interior design. Chinese manufacturers now present their technology with confidence. The more interesting question is how



Custom-made transport boxes for lorries.

quickly they can establish a dependable European dealer and service network for their commercial vehicles.

Work on that network is already visible. Maxus is expanding its sales and service organisation in Germany. BYD now has around 220 authorised workshops in the country and intends to grow beyond 300 locations.

Chinese companies were not represented only by complete vehicles. One hall was densely filled with suppliers of lighting, spare parts and vehicle accessories. Custom-made aluminium boxes and transport boxes designed for mounting on lorries were also of interest to the hire sector. Even such unremarkable products can be genuinely useful in everyday work.

Truck-mounted forklifts go electric

Electric drive is also gaining ground among truck-mounted forklifts. Terberg Kinglifter presented the E-TKL, a compact electric model with a lifting capacity of 2.5 tonnes. Hiab's electric Moffett machines go further, with some versions handling loads of up to 3.5 tonnes.

Charging is an important practical consideration. According to Hiab, its electric Moffett eSeries NX forklifts can be charged from a conventional socket or through an on-board charging system while the carrying lorry is travelling. The machines can therefore recharge between deliveries. Certain models also offer four-way steering, allowing them to move sideways as well as forwards and backwards. This is particularly useful when handling long tent profiles in confined loading areas.

When loading and unloading in residential areas, halls or event sites, electric models have clear advantages: they operate quietly and produce no local exhaust emissions. Maintenance



Compact and electric: a truck-mounted forklift at the IAA.

requirements may also be lower than for comparable diesel machines.

The IAA ultimately demonstrated one point above all: in many applications, electric commercial vehicles are no longer merely a future prospect. Chinese manufacturers should not be judged on price alone. Some of the vehicles on display impressed with both their technology and build quality.



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All photos: ZeltNews editorial team

Managing Director Marcel Aehlig showed us around the Profex site in Uetze. The vast outdoor area offers plenty of space for materials and transport racks.

ZeltNews visits Profex in Uetze

From window profiles to event fencing

During our visit to Uetze, Managing Director Marcel Aehlig showed us through production, toolmaking and assembly. Profex manufactures plastic profiles for construction and industry, along with its own fencing systems. The business began with window profiles. Products for the home and garden were added in the late 1990s, followed by individually developed profiles for industrial customers. Today, more than 20 extrusion lines produce a wide range of profiles.

Event fencing came later. An event supplier had approached Profex in search of a fence that would be easy to transport, reusable and quick to assemble and dismantle at different venues. Profex developed a solution for that customer. What began as a single order gradually became a separate line of business, and event fencing and matching screening elements are now part of the company's regular range.

In-house toolmaking

The slats used in these fences are plastic profiles. They start out as granules, which are heated in extruders and pressed through a die manufactured specifically for the profile. A calibration tool holds the still-warm profile in shape and cools it before it is cut to

length. Profex makes the necessary tools in its own workshop, working from solid blocks of steel. It can also adapt the tools and maintain them on site.

Several methods are used to machine the steel blocks precisely, including two types of electrical discharge machining (EDM). A wire EDM machine cuts the contour of the finished profile, while sinker EDM produces the cooling and vacuum slots. According to the company, it manufactures around 50 new extrusion tools a year for both its own product ideas and individually developed customer profiles.

Energy in a closed loop

With production running in three shifts, electricity consumption is correspondingly high. A photovoltaic installation on a hall roof and a ground-mounted system covering approximately one hectare supply part of the power required.

Profex also reduces energy use when cooling freshly extruded profiles. The cooling water absorbs the heat from the profiles, but when the outside temperature drops below about 12 °C, the warmed water can be cooled again through pipes on the roof. This allows the chiller to be switched off while conditions are suitable. Some waste heat

from production is also used to heat the offices.

Material from the beginning of a production run is reused as well. Before the extrusion process produces the required profile shape, the initial material is shredded and returned to production as regrind. Alongside the photovoltaic installations, free cooling and heat recovery, this reuse shows how consistently Profex approaches its energy and raw material consumption.

Designed for use

Profex uses UV-stabilised material for its plastic fence panels and screening walls, helping them retain their colour and making them easy to clean. Load-bearing components are reinforced with aluminium.

With fencing that is frequently assembled, dismantled and transported, however, robust materials are only part of the practical requirements. Transport and storage matter too. A galvanised rack holds 20 fence panels together with their posts, and as many as five racks can be stacked on top of one another to save space.

The fence panels can be used to mark out an area, help define routes or be combined with screening elements. During assembly, the panels are simply



From production line to event fence, Profex develops and manufactures its plastic profiles and fencing systems at the Uetze site.



hooked into mounting points already fitted to the posts. No additional assembly material is needed, saving time when the fence is put up and taken down at different locations.

Special brackets allow adjacent fence panels to be positioned at angles of up to 180 degrees relative to one another. This means the fencing is not restricted to straight lines. It can also follow layouts with several corners and changes in direction. Individual slats can also be replaced rather than discarding an entire panel. If one is damaged, there is no need to replace the whole fence panel: undo two screws and change the slat.

Colour that fits the setting

Profex also offers aluminium event fencing, which can be powder-coated in various colours. Both plastic and aluminium fencing can be finished with decorative film for timber effects or other finishes.

A white fence can easily look out of place against an anthracite or black

tent frame. If the fence, tent frame and window frames are colour-matched, the fencing blends more naturally into the overall appearance of the installation.

Profex employs more than 100 staff and 15 apprentices.

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Current marketplace listings

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in the marketplace



Used tent hall / storage hall
2 × 15 × 55 m – approx. 1,650 m²

€95,000.00

excl. 19% VAT

Company: **mekka tents GmbH**

CURRENT LISTING

in the marketplace



Wanted: Röder Holiday profile
(110 × 68 mm) 5 m bay spacing

€1.00

excl. 19% VAT

Company: **ZeltEvent GmbH**

CURRENT LISTING

in the marketplace



Röder large tent
15 × 40 × 3 m WLZ4

€29,000.00

excl. 19% VAT

Company: **VTS**

ZeltNews Club continues to grow. Its public industry directory now lists 80 companies involved in tent construction, event equipment and temporary infrastructure. New listings also appear regularly on the marketplace, ranging from complete tents and flooring to heating equipment and other items. The three examples on this page show just a small selection of the equipment being offered and sought. Anyone looking for a particular item can browse the marketplace to see what is available; businesses wishing to sell used materials, accessories or equipment can publish their own listings directly through the Club. The portal is gradually becoming a useful resource for hire companies, suppliers and other businesses looking for equipment, offering items for sale or seeking greater visibility within the industry.



Register at zeltnewsclub.de or simply scan the QR code with your smartphone camera.



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